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Aleksandar Spagnut

Member of the Board of Directors at Belexpocentar
Serbia | Hospitality

Current Belexpocentar, VDEL
Previous IBM Central & Eastern Europe (CEE), Middle East & Africa (MEA)

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113 connections

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Background

Experience

Member of the Board of Directors
Belexpocentar

Member of the Board of Directors
VDEL
1998 – Present (18 years)

Regions Manager
IBM Central & Eastern Europe (CEE), Middle East & Africa (MEA)
1994 – 1998 (4 years)

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Advanced



Recommendations

Given (1)

Branko Trkulja
General Director, Moscow

“ Subject: Reference Letter for Mr. Branko Trkulja

In the role of the General Director of “Rushotel”, a Moscow based multi-disciplinary development project combining real estate, contracting and prime international hospitality sectors, Mr. Branko Trkulja showed extraordinary organizational, motivational and negotiating skills. Energetic, fast thinking, yet calm and rational, Mr. Trkulja set up and managed a smooth operation in a multi-cultural environment, organizing, coordinating, motivating and supervising a team of professionals and successfully negotiating deals with top level executives from the leading international hospitality organizations (Intercontinental Hotel Group, Marriott, Hilton, Rezidor, Accor, etc.), architectural and contracting/civil engineering firms, market analysis sector, procurement, local and regional administration, real estate owners and agents, etc.

In the role of the Senior Consultant with “Belexpocentar”, a Belgrade based real estate development and ownership organization, owner of “Holiday Inn Belgrade Hotel” and multipurpose conference/exposition center “Belexpo XXI”, Mr. Trkulja was analyzing local, Serbian and Montenegrin real estate markets looking for opportunities for development of several more internationally branded hotels in the region. Fulfilling that role, Mr. Trkulja was negotiating with international investment funds interested in that type of investments as well as in acquisition deals in the contracting/civil engineering industry in the region. Towards completion of the “Holiday Inn Belgrade Hotel” Project, Mr. Trkulja undertook a critical role of setting up the Project’s completion date and coordinating and motivating numerous sub-contractors engaged on the Project in order to successfully meet the deadline. Apart from that, Mr. Trkulja organized a print-media presentation and awareness creating campaign regarding the Project, writing and editing a supplement in the leading Serbian daily newspaper. In fulfilling these roles, Mr. Trkulja expressed an extraordinary multidisciplinary experience and project and stress management skills.

We highly commend Mr. Trkulja as an exceptional executive, loyal, reliable leader, knowledgeable tactician and strategist. He is a real asset to any business environment which he joins.

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Alexey Loskutov
System Administrator at Mail.Ru Group



Chairman at TTS Huahai



Aleksander Vatanski
Business Development Director at Outsystems Finland



Maxim Atanassov, CA
Head of Internal Audit and Compliance at Pembina Pipeline Corporation



Alain BOUSSUGE
--



Gordana Stefanovic Barjaktarevic
Marketing Director at GoPro

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Miladin Radjenovic, Partner, "Rushotel" and "Belexpocentar"
Aleksandar Spagnut, Partner, "Rushotel" and "Belexpocentar" **less**
September 14, 2010, Aleksandar managed Branko at Rushotel OOO



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